

SUPERVISORY BOARD

Av. V. Holjevca 10
ZAGREB

No: 2-8/17

Date: 22.03.2017.

Pursuant to Article 263, paragraph 3 and Article 300c of the Companies Act and Article 27 of the Articles of Association of INA – Industrija nafte, d.d., at the date of issuing of this report, the Supervisory Board of the company INA- Industrija nafte, d.d. Zagreb, Av. V. Holjevca 10, (hereinafter referred to as the “Company”), comprised of Mr. Damir Vandelić, President of the Supervisory Board, Mr. József Molnár, Vice President of the Supervisory Board, and members of the Supervisory Board: Mr. József Simola, Mr. Szabolcs I. Ferencz, Mr. Dario Čehić, Mr. Luka Burilović, Mr. Ferenc Horváth, Mr. László Uzsocki and Ms. Jasna Pipunić, as the workers’ representative, hereby submits to the General Assembly the following

REPORT ON THE SUPERVISION OF THE CONDUCT OF COMPANY’S BUSINESS IN 2016

This report includes the following:

- Method and the extent in which the Supervisory Board performed supervision of the Company’s business in 2016,
- Results of examination of the annual financial statements as at 31 December 2016, together with the Auditor’s Report and proposal for loss coverage,
- Results of examination of the Management Board’s report on the status of business operations in 2016,
- Results of examination of report on relations with the governing company and affiliated companies thereof.

Corporate profile

On 31 December 2016, according to the list of top ten shareholders of the Company, published by the Central Depository & Clearing Company, major securities holders of the Company are as follows:

ZAGREBAČKA BANKA D.D./UNICREDIT BANK HUNGARY ZRT. - MOL NYRT. 4,908,207 shares, MINISTRY OF STATE PROPERTY / REPUBLIKA HRVATSKA 4,483,552 shares, SOCIETE GENERALE-SPLITSKA BANKA D.D./ AZ OMF KATEGORIJE B 227,685 shares, ADDIKO BANK D.D./ RAIFFEISEN OMF KATEGORIJE B 80,000 shares, ADDIKO BANK D.D./ PBZ CO OMF - KATEGORIJA B 66,170 shares, SOCIETE GENERALE-SPLITSKA BANKA D.D./ ERSTE PLAVI OMF KATEGORIJE B 46,100 shares, ZAGREBAČKA BANKA D.D./ MERRILL LYNCH INTERNATIONAL/CLIENTS ACCOUNT 27,193 shares, ZAGREBAČKA BANKA D.D./UNICREDIT BANK AUSTRIA-CLIENTS ACCOUNT 20,545 shares, ZAGREBAČKA BANKA D.D./ AZ PROFIT DOBROVOLJNI MIROVINSKI FOND 10,755 shares and ZAGREBAČKA BANKA D.D./STATE STREET BANK AND TRUST COMPANY BOSTON 5,340 shares.

Last update of the Company’s top ten shareholders is available on the Central Depository Agency’s website.

The shares of the Company are included in depository services of the Central Depository & Clearing Company as of 9 October 2003.

| INA, d.d. | Banka - Bank | Adresa - Address | IBAN broj - IBAN Number | Trgovački sud u Zagrebu |
|--|--|---|--|--|
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| Predsjednik i članovi Uprave / President and members of the Management Board: Zoltán Aldott, Niko Dalić, Gábor Horváth, Ivan Krešić, Davor Mayer, Péter Ratatits Predsjednik Nadzornog odbora / President of the Supervisory Board: Damir Vandelić | BNP Paribas (Suisse) SA ING Bank NV Credit Agricole (Suisse) SA | Place de Hollande 2, Case Postale 5060 1211 Geneve 11 PO BOX 1800, 1000 BV Amsterdam 4 quai General - Guisan, CH 1204 | | |

The Company's shares have been listed on the Zagreb Stock Exchange since 1 December 2006.

At the date of issuing of this report, the Supervisory Board comprised five members elected based on the proposal put forth by MOL Plc. to the General Assembly, three members elected based on the proposal put forth by the Government of the Republic of Croatia and one member appointed by the Works Council of INA, d.d.

Supervisory Board

Until 9 June 2016, the Supervisory Board of the Company comprised the following members:

- Mr. Siniša Petrović, President of the Supervisory Board
- Mr. György Mosonyi, Vice President of the Supervisory Board
- Mr. József Molnár, member of the Supervisory Board
- Mr. Szabolcs I. Ferencz, member of the Supervisory Board
- Mr. Željko Perić, member of the Supervisory Board
- Mr. Mladen Proštenik, member of the Supervisory Board
- Mr. Ferenc Horváth, member of the Supervisory Board
- Mr. Oszkár Világi, member of the Supervisory Board
- Ms. Maja Rilović, member of the Supervisory Board as the workers' representative

As of 9 June 2016, until December 18, 2017 the Supervisory Board of the Company comprised the following members

- Mr. Damir Vanđelić, President of the Supervisory Board
- Mr. György Mosonyi, Vice President of the Supervisory Board
- Mr. József Molnár, member of the Supervisory Board
- Mr. Szabolcs I. Ferencz, member of the Supervisory Board
- Mr. Dario Čehić, member of the Supervisory Board
- Mr. Luka Burilović, member of the Supervisory Board
- Mr. Ferenc Horváth, member of the Supervisory Board
- Mr. Oszkár Világi, member of the Supervisory Board
- Ms. Jasna Pipunić, member of the Supervisory Board as the workers' representative

As of 19 December 2016, the Supervisory Board of the Company comprised the following members

- Mr. Damir Vanđelić, President of the Supervisory Board
- Mr. József Molnár, Vice President of the Supervisory Board
- Mr. József Simola, member of the Supervisory Board (*as of 19.12.2016*)
- Mr. Szabolcs I. Ferencz, member of the Supervisory Board
- Mr. Dario Čehić, member of the Supervisory Board
- Mr. Luka Burilović, member of the Supervisory Board
- Mr. Ferenc Horváth, member of the Supervisory Board
- Mr. László Uzsoki, member of the Supervisory Board (*as of 19.12.2016*)
- Ms. Jasna Pipunić, member of the Supervisory Board as the workers' representative

Audit Committee

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The Audit Committee also participated in the supervision of the Company's business, acting as an auxiliary committee of the Supervisory Board, and in 2016 it held 5 (five) meetings, at which it reviewed Flash Reports, appointment of external auditor for 2016 and had no objections proposed appointment, audit results; it reflected on the performance of the external auditor and reviewed Internal Audit Status Reports.

In 2016 and at the date of issuing of this report, members of the Committee were as follows: Mr. Željko Perić, Audit Committee Chairman, Mr. József Molnár, Mr. József Simola and Mr. Damir Vandelić, Audit Committee members.

Management Board

In 2016 and at the date of issuing of this report, the Management Board of the Company comprised six (6) members.

Members of the Management Board were as follows: Mr. Zoltán Sándor Áldott, President of the Management Board, Mr. Niko Dalić, Mr. Gabor Horváth, Mr. Davor Mayer, Mr. Péter Ratatics and Mr. Ivan Krešić, members of the Management Board of the Company.

Supervision conducted in 2016

In 2016, the Supervisory Board supervised the conduct of business of INA – Industrija nafte d.d., as a share based company, within the scope of its legal and statutory responsibility.

The Supervisory Board supervised the conduct of the Company's business by holding the total of 10 (ten) meetings, 4 (four) of which were held by circular vote (voting in written form).

Supervising activities were performed regularly in compliance with the law and statutory requirement by reviewing Management Board's reports on conducting the business of INA d.d. and INA Group (quarterly, semi-annual and annual reports) and holding discussions on the current matters and issues, whereby the following topics were of particular importance:

1. Pursuant to the provisions of the Articles of Association of INA, d.d. (Article 17), the Supervisory Board provided prior consent for the following decisions:

- Approval of INA Group 2017 Business Plan

2. The Supervisory Board paid particular attention to the review and supervision of specific business issues and the following topics:

- Financial Risk Report (*quarterly report*),
- novINA project for the amended 2016 CAPEX program of INA Group and OPEX savings 2016-2018
- The Supervisory Board reviewed and discussed the overview of financial indicators and updated strategy for 2017-2021,
- Overview of Refinery & Marketing BD
- Overview of Exploration & Production BD

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- Overview of Retail BD
- INA SD & HSE Performance Review,
- Macroeconomic and oil market update and technology's influence on the energy sector,
- Status of Residue Upgrade Project in Rijeka Refinery, including the updated financial assessment and "break-even" analysis of the cost-efficiency of the project
- Establishment of the Commission of the Supervisory Board for Analysis of Strategic Alternatives for Refinery Business
- Biorefinery status report
- Realization of INA Maloprodajni sevisi & Partnership management system during January – July 2016 period
- Report on Energopetrol acquisition
- Report about HR related activities (retaining and development of talents).

Results of the examination of the Management Board report on relations with the governing company and affiliated companies thereof

The Management Board submitted to the Supervisory Board Report of the Management Board on relations with the governing company and affiliated companies thereof (Report of the Subsidiary), compiled in accordance with Articles 474 and 497 of the Companies Act and in conformity with the principles of conscientious and accurate accounting.

According to the opinion of the Management Board, relations of the affiliated companies in the business (calendar) year 2016 were realized within the scope of regular business and entrepreneurial relations, and performed in standard conditions and by application of regular prices.

The Company's Auditor, Ernst & Young d.o.o., Zagreb reviewed and examined the Management Board's Report on relations with the affiliated companies, i.e. compliance with Article 497 of the Croatian Companies Act and provided unqualified opinion that the report was prepared correctly based on accounting records and notes and in line with the audited financial statements for the year ended on 31 December 2016.

The Supervisory Board was informed about the audit results and has no objections to the results of the Auditor's examination of the Management Board's Report on relations with the governing company and the affiliated companies thereof.

After the examination of the Management Board's Report, statements of the Management Board and the results of the Auditor's examination, the Supervisory Board hereby states that the Company, according to the circumstances that were known at the time the legal affairs and actions stated in the stated Management Board's report were attended to, received a respective counteraction for each legal affair, without any damage to the Company.

Results of the examination of the Financial Statements and the Auditor's Report, Management Board's Report on the status of the business operations for the business year 2016 and proposal of the decision on the allocation of profit of INA d.d.

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The Supervisory Board issued an order to the Company's Auditor, Ernst & Young d.o.o. to examine the financial statements of the Company and consolidated financial statements of INA d.d. for the year 2016. After consideration of the audited financial statements of the Company and consolidated financial statements of INA Group in 2016, the Supervisory Board established that in 2016 the Company acted in accordance with the law, the Company procedures as well as General Assembly resolutions and that the annual financial statements have been prepared in accordance with Company's accounting records and that they indicate correct asset and business status of the Company, present fairly financial position of the Company and the Group as at 31 December, 2016, their financial performance and cash flows.

The Supervisory Board has no objections to the Auditor's Report on the examination of the annual financial statements of the Company and consolidated annual financial statements for INA Group for the business year 2016.

The Supervisory Board has no objections to the audited annual financial statements submitted by the Management Board and approves the submitted audited financial statements, whereupon the stated financial statements are deemed as adopted by the Management Board and the Supervisory Board, and they are to be presented to the General Assembly.

The Supervisory Board reviewed Report on payments to the public sector in 2016, which was prepared in accordance with the law, and it agrees that the Report be included in the INA d.d. and INA Group Annual Report.

The Supervisory Board reviewed the report on the Company and INA Group status for the business year 2016 and has no objections to the submitted report. Furthermore, the Supervisory Board has no objections to the statement on the Code of Corporate Governance applied under the above-stated Report. The Supervisory Board has no objections to the statements provided in the answers from the questionnaire attached, which was completed as requested by the Zagreb Stock Exchange, and states that the answers provided in this questionnaire were given to best of their knowledge and were true in their entirety.

The Supervisory Board considers that the proposal of the Management Board on the profit allocation of INA, d.d. for the year ended 31 December 2016 is in line with the business results and protects the interests of the Company and its shareholders and is in accordance with positive regulations of the Republic of Croatia.

Therefore, the Supervisory Board gives its consent to the proposal of the Management Board for allocation of profit in the amount of HRK 160,021,169.80, that the amount of HRK 8,001,058.49 is allocated to legal reserves and that the remaining amount of HRK 152,020,111.31 (i.e. HRK 15.20 per share) is allocated to dividend payment. The joint proposal of the Management Board and the Supervisory Board on the 2016 profit allocation will be submitted to the General Assembly for approval.

Summary

The Management Board of the Company regularly informed the Supervisory Board of the Company's business, state of assets and liabilities, revenues and organizational and other changes related to management of the Company's business.

Supervisory Board analyzed realization of the planned results and implementation of the main objectives of the business policy of the Company in 2016.

Aside from the financial results in 2016, the Supervisory Board examined and gave consent to the INA Group 2017 Business Plan, and acknowledged the Overview for 2018-2019.

In view of the above, the Supervisory Board will submit this Report on the Supervision of the Conduct of Company's Business in 2016 to the General Assembly of the Company.

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PRESIDENT OF THE SUPERVISORY BOARD

Damir Vandelić

VICE PRESIDENT OF THE SUPERVISORY BOARD

József Molnár

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